

SOLUTION BRIEF

Building your MSP business with DataDefender: DSPM for Cloud Storage

CLOUD
STORAGE SECURITY



Build additional revenue streams and augment the value you provide your clients using DataDefender. This product is designed for MSPs and MSSPs to build business lines around the product that drive significant revenues to your company.

Business Opportunity

1 | Storage and Security Assessment

When you add a new client, use DataDefender to quickly assess large, complex cloud environments. Use DataDefender's comprehensive set of security checks across 11+ AWS services and Cloud Storage Security's proprietary data classification system to completely discover and inventory what data is in clients' storage, where it is, and classify their storage highlighting sensitive data.

Start with an initial review then provide ongoing monitoring to alert immediately if anything looks suspicious. To keep clients informed on a high-level, provide monthly or quarterly reports of the state of their cloud storage.

2 | Storage Security Monitoring

Provide your clients a real-time security service. DataDefender combines CloudWatch, S3 Server Access Logs, proprietary enrichment data and APIs to monitor access to cloud storage. ML-powered anomaly detection, malware protection and sensitive data identification reveal known security threats and unusual activity.

Provide complete access to review who accessed what data as internal and external roles actively access that data. Leverage Casmer Labs, Cloud Storage Security's internal threat laboratory, for leading insights on new and old threats to cloud storage.

For a complete whitepaper on how to roll out these business lines and start generating revenue, contact Cloud Storage Security, Inc. for the thought-leaders in storage security:

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